

Darren Liddell
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Sage Developers Programme
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2nd Feb 2004

Dear Mr Liddell,

Re: Exordia Job Costing software.

I am writing to you at the request of Exordia Software Ltd to inform you that we are using Exordia Job Costing software within our business and to let you know that we are pleased with the results of using the program.

At Fulcrum Lighting we specialise in the creative design and implementation of lighting and power systems for applications ranging from live events, exhibitions and themed environments to retail outlets, bars, restaurants, leisure developments and private homes.

The main benefits we see of using the Exordia software are in planning and monitoring job costs - we were attracted to the program by its front end and ease of use, its simplicity and affordability. We have had a multi user version in operation for some time now and are delighted with the results.

It is very difficult to find software that can cope with the full business process – planning and estimating, job purchasing, cost collection and subsequent customer invoicing. The exordia software impressed me so much that I felt it had been written specifically for our industry.

I hope this is sufficient testimonial for your purpose.

Yours sincerely,

Richard Cross,
Managing Director.