

Darren Liddell
Manager
Sage Developers Programme
Sage (UK) Ltd
Sage house
Benton Park Road
Newcastle upon Tyne.
NE7 7LZ

G.E.Banks Builders Ltd
Unit 3a
Lake Industrial Way
Lake
Isle of Wight
PO36 9PL

Tel 01983 400272

2nd Feb 2004

Dear Mr Liddell,

I have been asked by Exordia Software Ltd to contact you and let you know about our use of Exordia's Job Costing software.

We wanted to find a computer based cost accounting system that had the flexibility to cover the wide range of building works undertaken by our company. We carry out such a variety of work that it was very difficult to find a reasonably priced solution that adequately covered our requirements.

Our organisation provides multi-trade resources (building, mechanical, gas, plumbing and electrical) and is involved in construction, maintenance and repair of property throughout the Isle of Wight. We required a system that could not only cope with this range of work, but also would integrate the cost accounts with the financial accounts and cover all the financial transactions.

Tracing all the job costs at the time of billing is now a simple task, we no longer need to wade through long lists of supplier invoices and timesheets, and we are now confident of the profitability of each piece of work.

We found that other programs we evaluated were complex to use, but Exordia was user friendly and relatively easy for our staff to pick up. We have a six-user system and are very pleased with the benefits we are getting from using the program and with the support we get from Exordia.

I am also happy to confirm the contents of the G E Banks / Exordia case study.

Yours sincerely,

Alex Redmond,
Admin Manager.